



sailingtribe.com

Price List 2019

Early booking 10% discount bookings within 31/01/2019



Beneteau Cyclades 50.5

| Period | Individual rate 7 days | Boat 7 days |
|---------------|------------------------|-------------|
| 06/04 - 01/06 | € 370 | € 2.960 |
| 01/06 - 22/06 | € 400 | € 3.200 |
| 22/06 - 27/07 | € 550 | € 4.400 |
| 27/07 - 24/08 | € 700 | € 5.600 |
| 24/08 - 07/09 | € 550 | € 4.400 |
| 07/09 - 28/09 | € 400 | € 3.200 |
| 28/09 - 12/10 | € 370 | € 2.960 |

All prices include VAT.

Take advantage of the 10% early booking discount. Book before 31.01.2019.

Those who return for their holiday with us gain an additional discount of 5%.

If you rent the entire boat, you pay for 8 people, 1 is FREE. The discount is already calculated in the price for the whole boat.

Ask for a personalized quote.

Tommaso Massari

Agia Marina - 31100 Lefkas - Greece

VAT n° EL142973036



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Terms and conditions

Beneteau Cyclades 50.5

Boat rental - Groups

The price of the boat is calculated: price per person x 8.
The boat is for 9 people plus skipper: 1 is FREE!

Cabins

The price is considered per person, with accommodation in bunk beds or in double cabin with large size bed with common services.

Ensuite cabins

2 ensuite cabins are available with a surcharge of € 50 per person for 7 days cruises and € 100 for more than 7 days cruises.

Discounts

Early booking - Bookings within 31/01/2019 10%;
Old clients get an extra 5%.

Included in the price

Skipper, tender, outboard engine, 1st full of water, bed sheets, pillows, towels, final cleaning.

Not included

Food, also for the skipper, and fuel. Transfer from/to airport or ferry station.

Free services

Ferry bookings from/to Ancona with Minoan Lines and delivery of electronic tickets.
Car parking inside Lefkas Marina for the duration of the cruise.

How to book

Reservations are accepted by e-mail at the following address:
info@sailingtribe.com
The booking is considered a PAYMENT COMMITMENT.

Payments

The 50% of the total amount must be received within 10 days from confirmation, the balance within 30 days before the date of departure.

Documents

To confirm the booking we will send you the Rent Contract and a Crew List to be drawn up.
We will give you also a quote for ferry trip from/to Ancona with Minoan Lines and the information on how to reach our boarding area.

Insurance

We guarantee an insurance for Civil Responsibility for all passengers and an All Risk insurance for the boat.
A personal Health insurance is recommended.

Check in / check out

Boarding time: at 5 p.m. of the first day of cruise at Lefkas.
Disembarkation time: at 9 a.m. of the last day of cruise at Lefkas. The boat has to be back to Lefkas at 5 p.m. of the day before.

Itinerary

Lefkada, Meganisi, Kalamos, Kastos, Atoko, Itacha and Kefalonia. Zakynthos can be part of the itinerary of the cruises with a duration of at least 10 days and only if stable weather conditions are insisting in the area for a long period before and after the departure. The skipper is the only one entitled to decide on the itinerary.

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